



WISE Newfoundland and Labrador **Women in Science and Engineering**

WISE NL Speaker Series

Wednesday, March 21, 2012 - 7:00pm - 9:00pm
EN-4000, SJ Carew Building, Memorial University



Networking with Intent

presented by

Susan Sparkes

Susan Sparkes and Associates

Susan Sparkes is a successful entrepreneur and founder of The EXTRAordinary Women Networking Chapter.

Topics to be covered will include and not limited to:

- Mastering Your Mingle Ability
- Characteristics of a successful networker
- The Art of Networking – “Making, Maintaining and Nurturing Relationships”
- Networking Facts and Fiction
- Top Ten Quick Tips
- Noteworthy Networking Mistakes
- The Big Deal about Small Talk
- Conversation Chart
- Business Card Protocol
- Name Tag Etiquette

Everyone is welcome! Please let us know that you plan to attend
[by clicking here to register.](#)

Women in Science and Engineering Newfoundland and Labrador (WISE NL) is a non-profit, volunteer organization which aims to increase the participation of women in science, technology, engineering and mathematics careers by increasing awareness that these professions are rewarding and exciting options for women. WISE also provides mentoring, professional developing and networking opportunities to facilitate the success of women in these fields, and are advocates for equitable workplaces.